



# SADC Poultry Liaison Forum

01<sup>st</sup> March 2022

Eswatini Presentation



|                                    |  |
|------------------------------------|--|
| <b>COUNTRY</b>                     | <b>Eswatini (Swaziland)</b>                    |
| <b>POPULATION</b>                  | <b>1,2 Million</b>                             |
| <b>GROSS DOMESTIC PRODUCT</b>      | <b>3,415 USD (Per Capita)</b>                  |
| <b>UNEMPLOYMENT LEVELS</b>         | <b>23.4 %</b>                                  |
| <b>CURRENCY USED</b>               | <b>Emalangeneni "E"</b>                        |
| <b>NAME OF POULTRY ASSOCIATION</b> | <b>Eswatini Commercial Poultry Association</b> |
| <b>REPORT COMPILED BY:</b>         | <b>Jeremy Boyd / Ross Mackie</b>               |



|  |            |  |
|--|------------|--|
| <b>IMPORT AND EXPORT STATUS POULTRY PRODUCTS</b> | <b>YES</b> |  |
|--|------------|--|

**What poultry products are imported and from where and what are the quantities pa.**  
 Day old chicks (From RSA)  
 Turkey products are imported (EU and S America)  
 Duck products are imported (RSA and EU)  
 Mechanically deboned Meat (MDM) is imported  
 Further processed products are imported  
 Hatching Eggs from RSA, Europe and South America

|   |            |  |
|---|------------|--|
| <b>CURRENTLY EXPORTS POULTRY PRODUCTS</b> | <b>YES</b> |  |
|---|------------|--|

**What poultry products are exported the destination and quantities pa.**  
  
 Day Old Chicks to Moçambique  
 Small quantities Frozen into SADC

|                                      |            |           |
|--------------------------------------|------------|-----------|
| <b>IMPORT AND EXPORT STATUS FEED</b> | <b>YES</b> | <b>NO</b> |
|--------------------------------------|------------|-----------|

**What feed or feed ingredients are imported and from where? Please describe nature of feed imports and volumes.**  
  
 All ingredients are imported  
 Ready made feed is imported



|  |            |           |
|--|------------|-----------|
| <b>EXPORT FEED STATUS</b>  | <b>YES</b> |           |
| <p>What feed or feed ingredients are exported and to where? Please describe nature of exports, volumes and destination.</p> <p>Feed to RSA and Moçambique</p>  |            |           |
| <b>EVIDENCE OF ILLEGAL POULTRY PRODUCT IMPORTATION</b>   | <b>YES</b> | <b>NO</b> |
| <p>Is there an indication of illegal poultry product importation into the country? Describe the nature of the product and if known the country of Origin</p> <p>Occasionally this is seen in smaller towns in independent traders, in low volumes in the form of frozen chicken, especially towns close to neighbouring countries.</p> |            |           |



## CURRENT ISSUES AND CHALLENGES

### Challenges facing the poultry sector

Water shortages / drought is affecting agriculture / maize price increase effects being felt in the second half of the year.

Power supply consistency

SADC shortage of Quality Fertilized Eggs

Political instability in the country is causing some uncertainty



## INPUT COSTS

### Factors contributing to input costs

**Weak exchange rate still affecting parent stock prices**

Fuel costs have put tremendous stress on inflation price of inputs.



|   |           |
|---|-----------|
| <b>DISEASE STATUS</b>   |           |
| <b>MAJOR DISEASES REPORTED (Last 6 Months)</b>  | None      |
| <b>MINOR DISEASE OUTBREAKS (Last 6 Months)</b>  | None      |
| <b>NUMBER OF STATE VETS</b>   | Appropx 8 |
| <b>INITIATIVES BEING IMPLEMENTED TO COMBAT DISEASE OUTBREAKS</b>  |           |
| <p>Routine visits from RSA poultry Vets to the country</p> <p>Country boundary is being guarded by agriculture officers to combat illegal crossing of all live animals and their products</p> |           |



## CONSUMER CONSUMPTION TRENDS

**BROILER MEAT** consumption kg per capita

20 Kg

**Reason for increase/decrease**

Increase due to affordability compared to other protein prices in the market.

**TABLE EGGS** no of Eggs consumed per capita

70 eggs

**Reason for increase/decrease**





## TRADE DEVELOPMENTS

**Loss of AGOA in Swaziland in early 2015 / Re instated in 2017**

**New Government elected in October 2018 – Who aim to stimulate growth towards 20/22 Vision.**



## BROILER INDUSTRY

YEAR: 2017

| Quarter          | AVERAGE NETT DAY OLD BROILER CHICK PLACEMENTS PER WEEK (Add imports and subtract exports) | AVERAGE WEEKLY BROILER PRODUCTION (slaughtering) | AVERAGE WEEKLY BROILER PRODUCTION (live sales) | AVERAGE PRODUCER PRICE NET REALISATION (Per KG) |
|------------------|---|--|--|---|
| <b>OCT – DEC</b> | <b>481,251</b>  | <b>268,750</b>                                   | <b>212,501</b>                                 | 15,20 – 16,30                                   |
| <b>JAN – MAR</b> | <b>461,794</b>  | 257,076  | 204,718  | 15,20 – 16,30                                   |
| <b>APR – JUN</b> | <b>500,100</b>  | 262,726  | 237,374  | 15,20 – 17,30                                   |
| <b>JUL – SEP</b> | <b>490 387</b>  | 280 232  | 210 155  | 16,20 – 19,00                                   |

**DEFINITION:**

Net Sales Value (NSV):

- Invoiced price
- Less Volume discount.
- Less Settlement discount.
- Less Rebates (incl. advertising spent).
- Less any other discounts i.e. direct distribution etc.
- Less Secondary distribution
- Excl vat.

The NSV amount must be net, net income to the business



## EGG INDUSTRY

| Quarter   | AVERAGE NUMBER OF POINT OF LAYS PLACED PER WEEK | LAYING FLOCK IN LAY | AVERAGE PRODUCER PRICE PER DOZEN (AVERAGE OF ALL SIZES) |
|-----------|---|---------------------|---|
| JAN – MAR | 12,000  | 550,000             | 13,00 - 16,00   |
| APR – JUN | 12,000  | 550,000             | 13,00 - 16,00   |
| JUL – SEP | 12,000  | 550,000             | 13,00 - 16,00   |
| OCT – DEC | 12,000  | 550,000             | 13,00 - 16,00   |



## COMMERCIAL FACILITIES

| DESCRIPTION                         | NUMBER                              | NUMBER OF EMPLOYEES IN EACH SECTOR  |
|-------------------------------------|-------------------------------------|---|
| NUMBER OF COMMERCIAL HATCHERIES     | 2                                   | Females 50<br>Males 85  |
| NUMBER OF COMMERCIAL PULLET REARERS | 1                                   | Females 53<br>Males 45  |
| NUMBER OF COMMERCIAL BROILER FARMS  | Commercial 15<br>Small scale<br>388 | Commercial scale Females 176<br>Males 213<br>Small scale mostly women 776 |
| NUMBER OF COMMERCIAL LAYING FARMS   | 3                                   | Approx 130  |
| NUMBER OF HATCHERIES                | 3                                   | Approx 400  |
| NUMBER OF COMMERCIAL FEED MILLS     | 3                                   | Approx 120  |

### ESTIMATED NUMBER OF PEOPLE IN THE INFORMAL POULTRY SECTOR

|            |     |
|------------|-----|
| HATCHERIES | 50  |
| PULLETS    | 0   |
| BROILERS   | 300 |
| TABLE EGGS | 68  |
| SLAUGHTER  | 15  |

